

## **"It All Began With a Donut"**

Before we tell you about Dave Schertzing , I'm going to start with a little story. One day in late summer of 2019 my husband, Gregg, stopped at the Harriet Street Quality Dairy store and grabbed a donut. He stood outside crouched beside his car enjoying eating a donut when Dave Schertzing walks around his parked truck and says "What's the matter, are you afraid your wife will see you eating a donut?"

They both had a good laugh and then started talking. Gregg told him we were looking for a lot to build on. Dave quickly gave him his business card and said to call him once we found something.

The lot we ended up purchasing hadn't been perked and ready to build on. There were many challenges, but it all worked out in the long run. Dave was supportive throughout this stressful process and dedicated to seeing us through this. He knows how to gain his clients' trust by his constant optimism and encouragement.

Our appointments with him were always friendly, and he conducted himself with professionalism. He was clear and decisive in all his answers to our volume of questions. We were extremely impressed with how organized he was, and we felt our chemistry with him was easy and comfortable.

Dave started building our house in May of 2020. Needless to say, because it was the year of Covid-19, we were worried about possible delays and the availability of supplies and workers needed to build our house. But, amazingly enough, the build-job process with Dave at the helm sped along quickly and on time as promised.

Dave's background as a former trim carpenter was a definite advantage for us. He's an extraordinary builder because he has a clear concept going forward on how things are supposed to be correctly constructed and the best way based on his years of experience. He has an eye for detail, and he appreciates and implements quality in everything he offers you.

Dave demands the most from himself and has high standards set for those who work for him. Dave's ability to work hard is beyond description! If something needs correcting and it's in his purview, don't be surprised if you see him jump in and take care of it!

Whether you plan to build a house or perhaps remodel, there will always be "hiccups" along the way. Having said this, we want to conclude by sharing a quotation from an email which was sent to Dave by us during the course of our build job:

"We want you to know we think you have an excellent philosophy as a builder! When confronted with challenges, you adopt a positive attitude and have a talent for calming rough waters, you could say. And, your strong work ethic has made you the success that you are!! We've had four other builders in our lifetime and you are the best builder we've ever had!!"

We are grateful to you Dave for giving us a home we can love and be proud of!!

Gregg & Cathy Canterbury